

AKAMAI TECHNOLOGIES, INC.
ADDITIONAL REVENUE METRICS (UNAUDITED)
DECEMBER 31, 2023

REVENUE BY SOLUTION

<i>(in thousands)</i>	2023				2023 FY
	Q1	Q2	Q3	Q4	
Security	\$ 405,552	\$ 432,946	\$ 455,792	\$ 470,977	\$ 1,765,267
Delivery	394,384	379,698	379,304	389,048	1,542,434
Compute	115,762	123,077	130,388	134,992	504,219
Total revenue	<u>\$ 915,698</u>	<u>\$ 935,721</u>	<u>\$ 965,484</u>	<u>\$ 995,017</u>	<u>\$ 3,811,920</u>

<i>(in thousands)</i>	2022				2022 FY
	Q1	Q2	Q3	Q4	
Security	\$ 381,567	\$ 380,664	\$ 379,509	\$ 400,201	\$ 1,541,941
Delivery	444,148	416,678	393,248	415,183	1,669,257
Compute	77,932	105,990	109,139	112,395	405,456
Total revenue	<u>\$ 903,647</u>	<u>\$ 903,332</u>	<u>\$ 881,896</u>	<u>\$ 927,779</u>	<u>\$ 3,616,654</u>

<i>(in thousands)</i>	2021				2021 FY
	Q1	Q2	Q3	Q4	
Security	\$ 310,219	\$ 325,128	\$ 334,649	\$ 364,840	\$ 1,334,836
Delivery	473,669	466,739	462,068	470,767	1,873,243
Compute	58,820	60,957	63,616	69,751	253,144
Total revenue	<u>\$ 842,708</u>	<u>\$ 852,824</u>	<u>\$ 860,333</u>	<u>\$ 905,358</u>	<u>\$ 3,461,223</u>

REVENUE GROWTH RATES YEAR-OVER-YEAR

	2023									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates ⁽¹⁾				
	Q1	Q2	Q3	Q4	2023 FY	Q1	Q2	Q3	Q4	2023 FY
Security	6 %	14 %	20 %	18 %	14 %	9 %	14 %	19 %	17 %	15 %
Delivery	(11)%	(9)%	(4)%	(6)%	(8)%	(9)%	(8)%	(4)%	(7)%	(7)%
Compute	49 %	16 %	19 %	20 %	24 %	51 %	17 %	19 %	20 %	25 %
Total revenue	<u>1 %</u>	<u>4 %</u>	<u>9 %</u>	<u>7 %</u>	<u>5 %</u>	<u>4 %</u>	<u>4 %</u>	<u>9 %</u>	<u>7 %</u>	<u>6 %</u>

	2022									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates ⁽¹⁾				
	Q1	Q2	Q3	Q4	2022 FY	Q1	Q2	Q3	Q4	2022 FY
Security	23 %	17 %	13 %	10 %	16 %	26 %	21 %	19 %	14 %	20 %
Delivery	(6)%	(11)%	(15)%	(12)%	(11)%	(4)%	(8)%	(11)%	(8)%	(8)%
Compute	32 %	74 %	72 %	61 %	60 %	35 %	78 %	77 %	65 %	64 %
Total revenue	<u>7 %</u>	<u>6 %</u>	<u>3 %</u>	<u>2 %</u>	<u>4 %</u>	<u>9 %</u>	<u>9 %</u>	<u>7 %</u>	<u>6 %</u>	<u>8 %</u>

	2021									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates ⁽¹⁾				
	Q1	Q2	Q3	Q4	2021 FY	Q1	Q2	Q3	Q4	2021 FY
Security	29 %	25 %	26 %	23 %	26 %	27 %	22 %	25 %	25 %	25 %
Delivery	(1)%	(4)%	(2)%	(5)%	(3)%	(2)%	(6)%	(3)%	(3)%	(4)%
Compute	25 %	25 %	18 %	23 %	22 %	22 %	22 %	18 %	24 %	21 %
Total revenue	<u>10 %</u>	<u>7 %</u>	<u>9 %</u>	<u>7 %</u>	<u>8 %</u>	<u>8 %</u>	<u>5 %</u>	<u>8 %</u>	<u>8 %</u>	<u>7 %</u>

(1) See Reconciliation of GAAP to Non-GAAP Financial Measures posted on the Investor Relations section of Akamai's website for a definition of this non-GAAP financial measure

REVENUE BY GEOGRAPHY

<i>(in thousands)</i>	2023				2023 FY
	Q1	Q2	Q3	Q4	
U.S.	\$ 473,833	\$ 480,062	\$ 498,536	\$ 516,348	\$ 1,968,779
International	441,865	455,659	466,948	478,669	1,843,141
Total revenue	\$ 915,698	\$ 935,721	\$ 965,484	\$ 995,017	\$ 3,811,920

<i>(in thousands)</i>	2022				2022 FY
	Q1	Q2	Q3	Q4	
U.S.	\$ 481,007	\$ 477,154	\$ 461,087	\$ 482,803	\$ 1,902,051
International	422,640	426,178	420,809	444,976	1,714,603
Total revenue	\$ 903,647	\$ 903,332	\$ 881,896	\$ 927,779	\$ 3,616,654

<i>(in thousands)</i>	2021				2021 FY
	Q1	Q2	Q3	Q4	
U.S.	\$ 463,180	\$ 449,553	\$ 448,792	\$ 475,983	\$ 1,837,508
International	379,528	403,271	411,541	429,375	1,623,715
Total revenue	\$ 842,708	\$ 852,824	\$ 860,333	\$ 905,358	\$ 3,461,223

REVENUE GROWTH RATES YEAR-OVER-YEAR

	2023									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates ⁽¹⁾				
	Q1	Q2	Q3	Q4	2023 FY	Q1	Q2	Q3	Q4	2023 FY
U.S.	(1)%	1 %	8 %	7 %	4 %	(1)%	1 %	8 %	7 %	4 %
International	5 %	7 %	11 %	8 %	7 %	9 %	8 %	9 %	6 %	8 %
Total revenue	1 %	4 %	9 %	7 %	5 %	4 %	4 %	9 %	7 %	6 %

	2022									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates ⁽¹⁾				
	Q1	Q2	Q3	Q4	2022 FY	Q1	Q2	Q3	Q4	2022 FY
U.S.	4 %	6 %	3 %	1 %	4 %	4 %	6 %	3 %	1 %	4 %
International	11 %	6 %	2 %	4 %	6 %	16 %	13 %	12 %	12 %	13 %
Total revenue	7 %	6 %	3 %	2 %	4 %	9 %	9 %	7 %	6 %	8 %

	2021									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates ⁽¹⁾				
	Q1	Q2	Q3	Q4	2021 FY	Q1	Q2	Q3	Q4	2021 FY
U.S.	8 %	1 %	3 %	2 %	3 %	8 %	1 %	3 %	2 %	3 %
International	13 %	15 %	16 %	13 %	14 %	8 %	9 %	15 %	16 %	12 %
Total revenue	10 %	7 %	9 %	7 %	8 %	8 %	5 %	8 %	8 %	7 %

(1) See Reconciliation of GAAP to Non-GAAP Financial Measures posted on the Investor Relations section of Akamai's website for a definition of this non-GAAP financial measure