

AKAMAI TECHNOLOGIES, INC.  
**ADDITIONAL REVENUE METRICS (UNAUDITED)**  
**MARCH 31, 2023**

**REVENUE BY SOLUTION**

(in thousands)	2023				
	Q1				
Security	\$ 405,552				
Delivery	394,384				
Compute	115,762				
Total revenue	<u>\$ 915,698</u>				

  

(in thousands)	2022					2022 FY
	Q1	Q2	Q3	Q4		
Security	\$ 381,567	\$ 380,664	\$ 379,509	\$ 400,201	\$ 1,541,941	
Delivery	444,148	416,678	393,248	415,183	1,669,257	
Compute	77,932	105,990	109,139	112,395	405,456	
Total revenue	<u>\$ 903,647</u>	<u>\$ 903,332</u>	<u>\$ 881,896</u>	<u>\$ 927,779</u>	<u>\$ 3,616,654</u>	

  

(in thousands)	2021					2021 FY
	Q1	Q2	Q3	Q4		
Security	\$ 310,219	\$ 325,128	\$ 334,649	\$ 364,840	\$ 1,334,836	
Delivery	473,669	466,739	462,068	470,767	1,873,243	
Compute	58,820	60,957	63,616	69,751	253,144	
Total revenue	<u>\$ 842,708</u>	<u>\$ 852,824</u>	<u>\$ 860,333</u>	<u>\$ 905,358</u>	<u>\$ 3,461,223</u>	

**REVENUE GROWTH RATES YEAR-OVER-YEAR**

	2023	
	As Reported	Adjusted <sup>(1)</sup>
	Q1	Q1
Security	6 %	9 %
Delivery	(11)%	(9)%
Compute	49 %	51 %
Total revenue	<u>1 %</u>	<u>4 %</u>

  

	2022									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates <sup>(1)</sup>				
	Q1	Q2	Q3	Q4	2022 FY	Q1	Q2	Q3	Q4	2022 FY
Security	23 %	17 %	13 %	10 %	16 %	26 %	21 %	19 %	14 %	20 %
Delivery	(6)%	(11)%	(15)%	(12)%	(11)%	(4)%	(8)%	(11)%	(8)%	(8)%
Compute	32 %	74 %	72 %	61 %	60 %	35 %	78 %	77 %	65 %	64 %
Total revenue	<u>7 %</u>	<u>6 %</u>	<u>3 %</u>	<u>2 %</u>	<u>4 %</u>	<u>9 %</u>	<u>9 %</u>	<u>7 %</u>	<u>6 %</u>	<u>8 %</u>

  

	2021									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates <sup>(1)</sup>				
	Q1	Q2	Q3	Q4	2021 FY	Q1	Q2	Q3	Q4	2021 FY
Security	29 %	25 %	26 %	23 %	26 %	27 %	22 %	25 %	25 %	25 %
Delivery	(1)%	(4)%	(2)%	(5)%	(3)%	(2)%	(6)%	(3)%	(3)%	(4)%
Compute	25 %	25 %	18 %	23 %	22 %	22 %	22 %	18 %	24 %	21 %
Total revenue	<u>10 %</u>	<u>7 %</u>	<u>9 %</u>	<u>7 %</u>	<u>8 %</u>	<u>8 %</u>	<u>5 %</u>	<u>8 %</u>	<u>8 %</u>	<u>7 %</u>

(1) See Reconciliation of GAAP to Non-GAAP Financial Measures posted on the Investor Relations section of Akamai's website for a definition of this non-GAAP financial measure

**REVENUE BY GEOGRAPHY**

	2023				
<i>(in thousands)</i>	Q1				
U.S.	\$	473,833			
International			441,865		
<b>Total revenue</b>	<b>\$</b>	<b>915,698</b>			

  

	2022				
<i>(in thousands)</i>	Q1	Q2	Q3	Q4	2022 FY
U.S.	\$ 481,007	\$ 477,154	\$ 461,087	\$ 482,803	\$ 1,902,051
International	422,640	426,178	420,809	444,976	1,714,603
<b>Total revenue</b>	<b>\$ 903,647</b>	<b>\$ 903,332</b>	<b>\$ 881,896</b>	<b>\$ 927,779</b>	<b>\$ 3,616,654</b>

  

	2021				
<i>(in thousands)</i>	Q1	Q2	Q3	Q4	2021 FY
U.S.	\$ 463,180	\$ 449,553	\$ 448,792	\$ 475,983	\$ 1,837,508
International	379,528	403,271	411,541	429,375	1,623,715
<b>Total revenue</b>	<b>\$ 842,708</b>	<b>\$ 852,824</b>	<b>\$ 860,333</b>	<b>\$ 905,358</b>	<b>\$ 3,461,223</b>

**REVENUE GROWTH RATES YEAR-OVER-YEAR**

	2023	
	As Reported	Adjusted <sup>(1)</sup>
	Q1	Q1
U.S.	(1)%	(1)%
International	5 %	9 %
<b>Total revenue</b>	<b>1 %</b>	<b>4 %</b>

  

	2022									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates <sup>(1)</sup>				
	Q1	Q2	Q3	Q4	2022 FY	Q1	Q2	Q3	Q4	2022 FY
U.S.	4 %	6 %	3 %	1 %	4 %	4 %	6 %	3 %	1 %	4 %
International	11 %	6 %	2 %	4 %	6 %	16 %	13 %	12 %	12 %	13 %
<b>Total revenue</b>	<b>7 %</b>	<b>6 %</b>	<b>3 %</b>	<b>2 %</b>	<b>4 %</b>	<b>9 %</b>	<b>9 %</b>	<b>7 %</b>	<b>6 %</b>	<b>8 %</b>

  

	2021									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates <sup>(1)</sup>				
	Q1	Q2	Q3	Q4	2021 FY	Q1	Q2	Q3	Q4	2021 FY
U.S.	8 %	1 %	3 %	2 %	3 %	8 %	1 %	3 %	2 %	3 %
International	13 %	15 %	16 %	13 %	14 %	8 %	9 %	15 %	16 %	12 %
<b>Total revenue</b>	<b>10 %</b>	<b>7 %</b>	<b>9 %</b>	<b>7 %</b>	<b>8 %</b>	<b>8 %</b>	<b>5 %</b>	<b>8 %</b>	<b>8 %</b>	<b>7 %</b>

(1) See Reconciliation of GAAP to Non-GAAP Financial Measures posted on the Investor Relations section of Akamai's website for a definition of this non-GAAP financial measure