

Akamai Technologies, Inc.
Supplemental Metrics (unaudited)
June 30, 2009
In thousands, except per share data

	2007				2007 FY	2008				2008 FY	2009	
	Q1	Q2	Q3	Q4		Q1	Q2	Q3	Q4		Q1	Q2
Revenue by Vertical												
Media & Entertainment	\$ 63,081	\$ 72,574	\$ 76,066	\$ 87,167	\$ 298,888	\$ 87,477	\$ 90,733	\$ 96,687	\$ 95,142	\$ 370,039	\$ 94,194	\$ 86,750
Commerce	\$ 33,889	\$ 34,525	\$ 38,706	\$ 48,180	\$ 155,300	\$ 48,652	\$ 51,460	\$ 53,076	\$ 65,683	\$ 218,871	\$ 63,265	\$ 64,548
High Tech	\$ 33,315	\$ 36,191	\$ 37,968	\$ 40,447	\$ 147,921	\$ 42,773	\$ 43,772	\$ 38,509	\$ 43,059	\$ 168,113	\$ 42,605	\$ 44,208
Public Sector	\$ 8,989	\$ 9,364	\$ 8,500	\$ 7,444	\$ 34,297	\$ 8,117	\$ 8,039	\$ 9,075	\$ 8,670	\$ 33,901	\$ 10,304	\$ 9,094
Total Revenue	\$ 139,274	\$ 152,654	\$ 161,240	\$ 183,238	\$ 636,406	\$ 187,019	\$ 194,004	\$ 197,347	\$ 212,554	\$ 790,924	\$ 210,368	\$ 204,600
Pro forma COGS	\$ 23,375	\$ 26,234	\$ 28,787	\$ 33,575	\$ 111,971	\$ 34,749	\$ 35,356	\$ 37,562	\$ 39,889	\$ 147,556	\$ 39,080	\$ 37,916
Dep. & amort. - network	\$ 10,366	\$ 12,678	\$ 14,128	\$ 14,952	\$ 52,124	\$ 16,260	\$ 17,733	\$ 18,483	\$ 20,163	\$ 72,639	\$ 20,721	\$ 21,604
Stock comp. - network	\$ 739	\$ 847	\$ 896	\$ 867	\$ 3,349	\$ 566	\$ 599	\$ 614	\$ 636	\$ 2,415	\$ 561	\$ 489
GAAP COGS	\$ 34,480	\$ 39,759	\$ 43,811	\$ 49,394	\$ 167,444	\$ 51,575	\$ 53,688	\$ 56,659	\$ 60,688	\$ 222,610	\$ 60,362	\$ 60,009
Pro forma gross profit	\$ 115,899	\$ 126,420	\$ 132,453	\$ 149,663	\$ 524,435	\$ 152,270	\$ 158,648	\$ 159,785	\$ 172,665	\$ 643,368	\$ 171,288	\$ 166,684
Pro forma gross margin	83%	83%	82%	82%	82%	81%	82%	81%	81%	81%	81%	81%
GAAP gross profit	\$ 104,794	\$ 112,895	\$ 117,429	\$ 133,844	\$ 468,962	\$ 135,444	\$ 140,316	\$ 140,688	\$ 151,866	\$ 568,314	\$ 150,006	\$ 144,591
GAAP gross margin	75%	74%	73%	73%	74%	72%	72%	71%	71%	72%	71%	71%
Pro forma R&D	\$ 6,628	\$ 7,719	\$ 7,313	\$ 6,823	\$ 28,483	\$ 6,856	\$ 6,857	\$ 7,178	\$ 7,264	\$ 28,155	\$ 8,130	\$ 7,155
Stock comp. - R&D	\$ 3,976	\$ 3,944	\$ 4,095	\$ 3,643	\$ 15,658	\$ 2,448	\$ 2,662	\$ 2,765	\$ 3,213	\$ 11,088	\$ 2,726	\$ 2,223
GAAP R&D	\$ 10,604	\$ 11,663	\$ 11,408	\$ 10,466	\$ 44,141	\$ 9,304	\$ 9,519	\$ 9,943	\$ 10,477	\$ 39,243	\$ 10,856	\$ 9,378
Pro forma S&M	\$ 29,922	\$ 31,268	\$ 29,861	\$ 30,253	\$ 121,304	\$ 30,995	\$ 34,084	\$ 35,078	\$ 37,935	\$ 138,092	\$ 35,230	\$ 35,413
Stock comp. - S&M	\$ 6,827	\$ 6,471	\$ 6,810	\$ 6,144	\$ 26,252	\$ 4,949	\$ 7,104	\$ 6,949	\$ 7,271	\$ 26,273	\$ 7,040	\$ 6,024
GAAP S&M	\$ 36,749	\$ 37,739	\$ 36,671	\$ 36,397	\$ 147,556	\$ 35,944	\$ 41,188	\$ 42,027	\$ 45,206	\$ 164,365	\$ 42,270	\$ 41,437
Pro forma G&A	\$ 20,519	\$ 21,866	\$ 23,357	\$ 25,707	\$ 91,449	\$ 27,181	\$ 24,984	\$ 27,068	\$ 27,135	\$ 106,368	\$ 27,611	\$ 26,724
Stock comp. - G&A	\$ 5,288	\$ 5,946	\$ 5,108	\$ 4,954	\$ 21,296	\$ 3,288	\$ 6,632	\$ 3,794	\$ 4,409	\$ 18,123	\$ 4,740	\$ 4,584
Dep. & Amort - G&A	\$ 1,671	\$ 1,967	\$ 2,279	\$ 2,439	\$ 8,356	\$ 2,797	\$ 2,187	\$ 2,914	\$ 3,639	\$ 11,537	\$ 3,717	\$ 3,836
GAAP G&A	\$ 27,478	\$ 29,779	\$ 30,744	\$ 33,100	\$ 121,101	\$ 33,266	\$ 33,803	\$ 33,776	\$ 35,183	\$ 136,028	\$ 36,068	\$ 35,144
Restructuring charge (benefit)	\$ -	\$ (178)	\$ -	\$ -	\$ (178)	\$ -	\$ -	\$ -	\$ 2,509	\$ 2,509	\$ 454	\$ -
Amortization of other intangible assets	\$ 2,812	\$ 2,932	\$ 2,835	\$ 2,835	\$ 11,414	\$ 3,590	\$ 3,491	\$ 3,173	\$ 3,651	\$ 13,905	\$ 4,239	\$ 4,238
Adj. EBITDA	\$ 58,830	\$ 65,567	\$ 71,922	\$ 86,880	\$ 283,199	\$ 87,238	\$ 92,723	\$ 90,461	\$ 100,331	\$ 370,753	\$ 100,317	\$ 97,392
Adj. EBITDA margin	42%	43%	45%	47%	44%	47%	48%	46%	47%	47%	48%	48%
GAAP OpEx (excluding COGS)	\$ 77,643	\$ 81,935	\$ 81,658	\$ 82,798	\$ 324,034	\$ 82,104	\$ 88,001	\$ 88,919	\$ 97,026	\$ 356,050	\$ 93,887	\$ 90,197
GAAP Op. Income	\$ 27,151	\$ 30,960	\$ 35,771	\$ 51,046	\$ 144,928	\$ 53,340	\$ 52,315	\$ 51,769	\$ 54,840	\$ 212,264	\$ 56,119	\$ 54,394
Interest income, net	\$ 4,732	\$ 5,243	\$ 5,913	\$ 6,841	\$ 22,729	\$ 7,331	\$ 4,780	\$ 4,994	\$ 4,862	\$ 21,967	\$ 4,030	\$ 3,454
Loss of early extinguishment of debt	\$ (1)	\$ -	\$ (2)	\$ -	\$ (3)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
(Loss) gain on investments, net	\$ -	\$ -	\$ 1	\$ 23	\$ 24	\$ 208	\$ 64	\$ 1	\$ (430)	\$ (157)	\$ 455	\$ -
Other income (expense), net	\$ (204)	\$ (572)	\$ 1,273	\$ 30	\$ 527	\$ 476	\$ (970)	\$ 154	\$ 801	\$ 461	\$ 1,134	\$ 184
Income before provision for income taxes	\$ 31,678	\$ 35,631	\$ 42,956	\$ 57,940	\$ 168,205	\$ 61,355	\$ 56,189	\$ 56,918	\$ 60,073	\$ 234,535	\$ 61,738	\$ 58,032
Provision for income taxes	\$ 12,499	\$ 13,985	\$ 18,692	\$ 22,062	\$ 67,238	\$ 24,444	\$ 21,855	\$ 23,558	\$ 19,540	\$ 89,397	\$ 24,657	\$ 22,025
Net income	\$ 19,179	\$ 21,646	\$ 24,264	\$ 35,878	\$ 100,967	\$ 36,911	\$ 34,334	\$ 33,360	\$ 40,533	\$ 145,138	\$ 37,081	\$ 36,007
Interest add-back for GAAP diluted share calculation	\$ 710	\$ 710	\$ 710	\$ 710	\$ 2,840	\$ 710	\$ 434	\$ 416	\$ 479	\$ 1,757	\$ 426	\$ 441
Net income for diluted earnings per share	\$ 19,889	\$ 22,356	\$ 24,974	\$ 36,588	\$ 103,807	\$ 37,621	\$ 34,768	\$ 33,776	\$ 41,012	\$ 146,895	\$ 37,507	\$ 36,448
Net income per share:												
Basic	\$ 0.12	\$ 0.13	\$ 0.15	\$ 0.22	\$ 0.62	\$ 0.22	\$ 0.21	\$ 0.20	\$ 0.24	\$ 0.87	\$ 0.22	\$ 0.21
Diluted	\$ 0.11	\$ 0.12	\$ 0.13	\$ 0.20	\$ 0.56	\$ 0.20	\$ 0.19	\$ 0.18	\$ 0.22	\$ 0.79	\$ 0.20	\$ 0.19
Shares used in per share calculations:												
Basic	161,569	164,798	165,474	164,768	162,959	165,959	167,417	168,474	168,843	167,673	170,519	172,561
Diluted	183,157	185,601	185,106	185,294	185,094	185,744	187,641	187,769	186,694	186,685	188,183	189,556
GAAP Net income	\$ 19,179	\$ 21,646	\$ 24,264	\$ 35,878	\$ 100,967	\$ 36,911	\$ 34,334	\$ 33,360	\$ 40,533	\$ 145,138	\$ 37,081	\$ 36,007
Amortization of other intangible assets	\$ 2,812	\$ 2,932	\$ 2,835	\$ 2,835	\$ 11,414	\$ 3,590	\$ 3,491	\$ 3,173	\$ 3,651	\$ 13,905	\$ 4,239	\$ 4,238
Stock-based compensation	\$ 16,830	\$ 17,208	\$ 16,909	\$ 15,608	\$ 66,555	\$ 11,251	\$ 16,997	\$ 14,122	\$ 15,529	\$ 57,899	\$ 15,067	\$ 13,320
Amortization of capitalized stock-based compensation	\$ 188	\$ 401	\$ 537	\$ 703	\$ 1,829	\$ 861	\$ 1,014	\$ 1,118	\$ 1,219	\$ 4,212	\$ 1,307	\$ 1,461
Loss on early extinguishment of debt	\$ 1	\$ -	\$ 2	\$ -	\$ 3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Release of deferred tax valuation allowance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Utilization of tax NOL carryforward	\$ 11,701	\$ 13,437	\$ 17,833	\$ 20,898	\$ 63,869	\$ 23,217	\$ 20,735	\$ 22,434	\$ 18,336	\$ 84,722	\$ 22,851	\$ 20,236
Restructuring charge (benefit)	\$ -	\$ (178)	\$ -	\$ -	\$ (178)	\$ -	\$ -	\$ -	\$ 2,509	\$ 2,509	\$ 454	\$ -
(Gain) loss on investments, net	\$ -	\$ -	\$ (1)	\$ (23)	\$ (24)	\$ (208)	\$ (64)	\$ (1)	\$ 430	\$ 157	\$ (455)	\$ -
Normalized net income	\$ 50,711	\$ 55,446	\$ 62,379	\$ 75,899	\$ 244,435	\$ 75,622	\$ 76,507	\$ 74,206	\$ 82,207	\$ 308,542	\$ 80,544	\$ 75,262
Interest add-back for normalized diluted share calculation	\$ 710	\$ 710	\$ 710	\$ 710	\$ 2,840	\$ 710	\$ 696	\$ 696	\$ 696	\$ 2,782	\$ 689	\$ 689
Normalized net income for diluted earnings per share	\$ 51,421	\$ 56,156	\$ 63,089	\$ 76,609	\$ 247,275	\$ 76,332	\$ 77,203	\$ 74,902	\$ 82,903	\$ 311,324	\$ 81,233	\$ 75,951
Normalized net income per diluted share	\$ 0.28	\$ 0.30	\$ 0.34	\$ 0.41	\$ 1.32	\$ 0.41	\$ 0.41	\$ 0.40	\$ 0.44	\$ 1.66	\$ 0.43	\$ 0.40
Diluted shares used in normalized net income calculations	185,179	187,432	186,767	186,674	186,709	186,826	188,970	188,349	186,489	187,382	188,183	189,556