



Akamai Technologies, Inc.

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Supplemental Metrics (unaudited)
March 31, 2013
In thousands

	2011				2011 FY	2012				2012 FY	2013 Q1
	Q1	Q2	Q3	Q4		Q1	Q2	Q3	Q4		
Revenue by vertical											
Media & Entertainment	\$ 118,246	\$ 116,919	\$ 117,745	\$ 137,390	\$ 490,300	\$ 134,517	\$ 139,580	\$ 148,775	\$ 158,123	\$ 580,995	\$ 160,160
Commerce	\$ 59,096	\$ 58,478	\$ 61,363	\$ 76,854	\$ 255,791	\$ 71,531	\$ 70,932	\$ 73,954	\$ 89,781	\$ 306,198	\$ 76,821
Enterprise	\$ 36,416	\$ 37,721	\$ 39,001	\$ 41,245	\$ 154,383	\$ 42,554	\$ 44,637	\$ 47,418	\$ 52,666	\$ 187,275	\$ 53,653
High Tech	\$ 47,244	\$ 48,196	\$ 48,200	\$ 53,040	\$ 196,680	\$ 54,562	\$ 56,867	\$ 56,576	\$ 59,906	\$ 227,911	\$ 59,645
Public Sector	\$ 14,951	\$ 15,675	\$ 15,547	\$ 15,211	\$ 61,384	\$ 16,284	\$ 19,290	\$ 18,598	\$ 17,396	\$ 71,568	\$ 17,767
Total Revenue	\$ 275,953	\$ 276,989	\$ 281,856	\$ 323,740	\$ 1,158,538	\$ 319,448	\$ 331,306	\$ 345,321	\$ 377,872	\$ 1,373,947	\$ 368,046