



September 24, 2026

Customer Announcement Overview

Expanded Strategic Relationship
with Anthropic

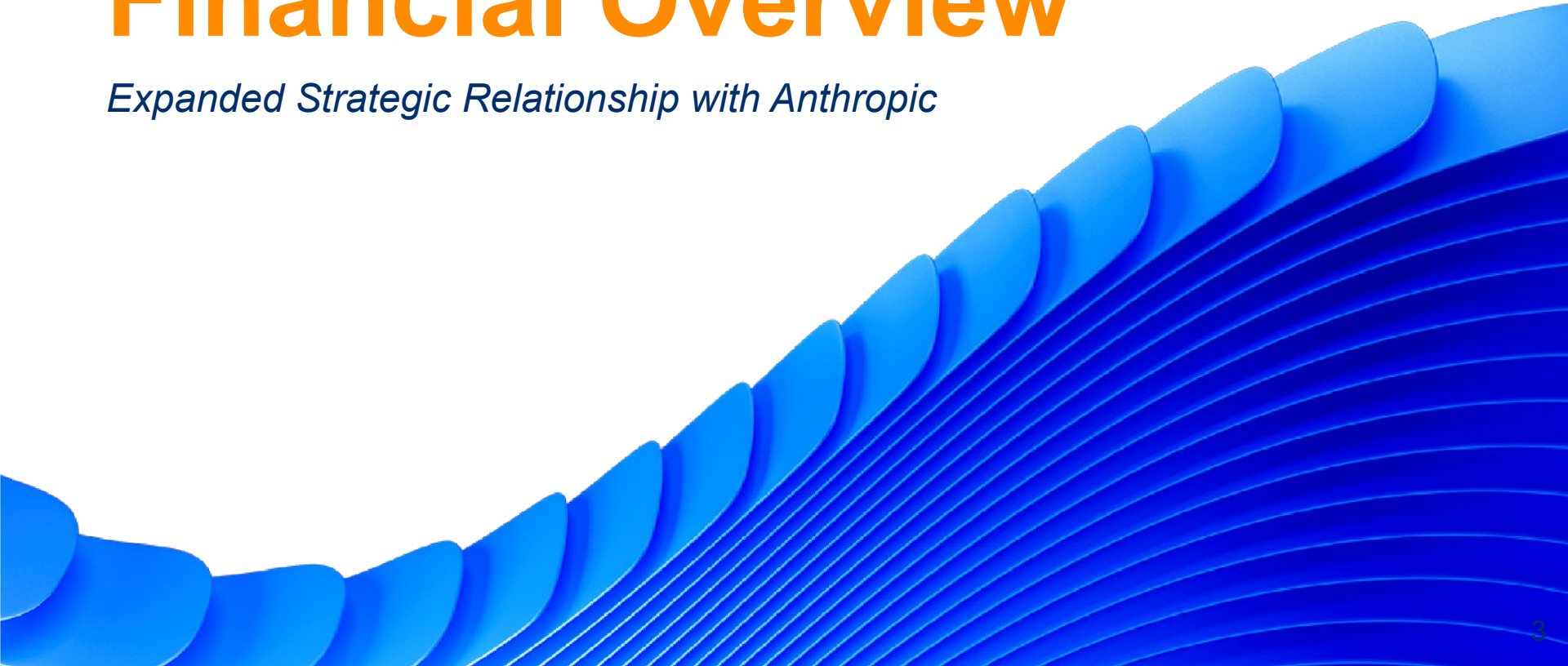


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Financial Overview

Expanded Strategic Relationship with Anthropic



Deal Timing & Cash Generation Phasing

Multi-year capital expenditure schedule, revenue recognition inflection, and datacenter colocation ramp



CONTRACTED TOTAL REVENUE

~\$11.6 Billion



CUMULATIVE CAPEX

~\$5.5B



FULL RUN-RATE TIMING

End of 2028

Steady-state straight-line realization thereafter

Timing	CapEx Outlay	Revenue Delivery	Operational & Accounting Notes
Q4'26	~\$1.7B	None	To secure critical supply chain components including memory Depreciation will begin when the equipment is placed in service to be substantially in line with revenue
FY'27	~\$3.1B	~\$150M – \$300M	Initial build out phase; service initiation in late Q2'27 with revenue ramping throughout the back half of 2027
FY'28	~\$0.7B	Ramps throughout the year	Anticipate full contracted revenue run-rate to be achieved by end of 2028
Thereafter	None	~\$1.7 billion /year	Revenue to be recognized ratably throughout remainder of term
Total	~\$5.5B	~\$11.6 Billion	Multi-year contract economics yielding strong cash conversion and operating margins

Contract Award and Expansion Structure

COMMITTED TODAY

~\$11.6B

WARRANT

2% of shares
outstanding

EXPANSION UPSIDE UP TO

~\$9B

Potential Contract Value

MILESTONE-BASED
WARRANT

3% of shares
outstanding

1% per \$3B revenue tranche

TOTAL AWARD POTENTIAL

~\$20B

RELATIONSHIP
SCOPE

7-Year Commitment

Prior Large CIS Contract Commitments & Capital Allocation

Cloud Infrastructure Services (CIS) Portfolio

**~\$2.8B of Prior
TCV Commitments**

**\$11.6B New Anthropic
Commitment**



**PORTFOLIO POWER
DEMAND & EFFICIENCY**

Delivery of previous large contracts
plus the new Anthropic deal requires
approximately 95-105 Megawatts

REVENUE: ~\$22M / MW Annually

Approximately ~\$14.4B Total Contract Value (TCV)

Key Warrant Terms

Key terms of the warrant agreement entered into as part of the expanded strategic relationship with Anthropic

SHARES	- Up to 7.7M common equivalent of Series B Non-Voting Convertible Preferred Stock of Akamai - Equal to up to ~5% of Total Shares Outstanding
VESTING	- 3.1M shares expected to vest with this commercial arrangement - Equal to ~2% of Total Shares Outstanding - Remaining shares vest in 1% increments based on each additional \$3B in revenue commitment
EXERCISE PRICE	- \$111.33 per common share equivalent
ACCOUNTING CONSIDERATIONS	- Revenue impact – fair value of 3.1M shares reduces total revenue, and is reflected in \$11.6B commitment - Share impact – 3.1M shares will be dilutive, using the treasury stock method - Treasury stock method assumes any warrant that is expected to vest is exercised, and that the proceeds from exercise are used to buy back shares at current stock prices to offset dilution - More dilution will occur if our stock price increases and if we sign additional revenue commitments with Anthropic

