

AKAMAI TECHNOLOGIES, INC.
ADDITIONAL REVENUE METRICS (UNAUDITED)
MARCH 31, 2022

REVENUE BY SOLUTION – Revenue by solution was previously reported by product group: Security Technology Group and Edge Technology Group. Revenue from security solutions was previously presented as Security Technology Group revenue. Revenue from delivery and compute solutions was previously presented as Edge Technology Group revenue.

<i>(in thousands)</i>	2022
	Q1
Security	\$ 381,567
Delivery	444,148
Compute	77,932
Total revenue	<u>\$ 903,647</u>

<i>(in thousands)</i>	2021				2021 FY
	Q1	Q2	Q3	Q4	
Security	\$ 310,219	\$ 325,128	\$ 334,649	\$ 364,840	\$ 1,334,836
Delivery	473,669	466,739	462,068	470,767	1,873,243
Compute	58,820	60,957	63,616	69,751	253,144
Total revenue	<u>\$ 842,708</u>	<u>\$ 852,824</u>	<u>\$ 860,333</u>	<u>\$ 905,358</u>	<u>\$ 3,461,223</u>

<i>(in thousands)</i>	2020				2020 FY
	Q1	Q2	Q3	Q4	
Security	\$ 240,300	\$ 259,316	\$ 265,869	\$ 296,137	\$ 1,061,622
Delivery	476,784	486,548	473,180	493,298	1,929,810
Compute	47,218	48,851	53,796	56,852	206,717
Total revenue	<u>\$ 764,302</u>	<u>\$ 794,715</u>	<u>\$ 792,845</u>	<u>\$ 846,287</u>	<u>\$ 3,198,149</u>

REVENUE GROWTH RATES YEAR-OVER-YEAR

	2022	
	As Reported	Adjusted ⁽¹⁾
	Q1	Q1
Security	23 %	26 %
Delivery	(6)%	(4)%
Compute	32 %	35 %
Total revenue	<u>7 %</u>	<u>9 %</u>

	2021									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates ⁽¹⁾				
	Q1	Q2	Q3	Q4	2021 FY	Q1	Q2	Q3	Q4	2021 FY
Security	29 %	25 %	26 %	23 %	26 %	27 %	22 %	25 %	25 %	25 %
Delivery	(1)%	(4)%	(2)%	(5)%	(3)%	(2)%	(6)%	(3)%	(3)%	(4)%
Compute	25 %	25 %	18 %	23 %	22 %	22 %	22 %	18 %	24 %	21 %
Total revenue	<u>10 %</u>	<u>7 %</u>	<u>9 %</u>	<u>7 %</u>	<u>8 %</u>	<u>8 %</u>	<u>5 %</u>	<u>8 %</u>	<u>8 %</u>	<u>7 %</u>

	2020									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates ⁽¹⁾				
	Q1	Q2	Q3	Q4	2020 FY	Q1	Q2	Q3	Q4	2020 FY
Security	26 %	27 %	23 %	24 %	25 %	28 %	28 %	23 %	23 %	25 %
Delivery	— %	7 %	6 %	2 %	4 %	1 %	7 %	5 %	— %	3 %
Compute	13 %	12 %	15 %	16 %	14 %	14 %	13 %	14 %	15 %	14 %
Total revenue	<u>8 %</u>	<u>13 %</u>	<u>12 %</u>	<u>10 %</u>	<u>11 %</u>	<u>9 %</u>	<u>14 %</u>	<u>11 %</u>	<u>8 %</u>	<u>11 %</u>

(1) See Reconciliation of GAAP to Non-GAAP Financial Measures posted on the Investor Relations section of Akamai's website for a definition of this non-GAAP financial measure

REVENUE BY GEOGRAPHY

	2022
<i>(in thousands)</i>	Q1
U.S.	\$ 481,007
International	422,640
Total revenue	<u>\$ 903,647</u>

	2021				
<i>(in thousands)</i>	Q1	Q2	Q3	Q4	2021 FY
U.S.	\$ 463,180	\$ 449,553	\$ 448,792	\$ 475,983	\$ 1,837,508
International	379,528	403,271	411,541	429,375	1,623,715
Total revenue	<u>\$ 842,708</u>	<u>\$ 852,824</u>	<u>\$ 860,333</u>	<u>\$ 905,358</u>	<u>\$ 3,461,223</u>

	2020				
<i>(in thousands)</i>	Q1	Q2	Q3	Q4	2020 FY
U.S.	\$ 428,930	\$ 443,668	\$ 437,381	\$ 467,456	\$ 1,777,435
International	335,372	351,047	355,464	378,831	1,420,714
Total revenue	<u>\$ 764,302</u>	<u>\$ 794,715</u>	<u>\$ 792,845</u>	<u>\$ 846,287</u>	<u>\$ 3,198,149</u>

REVENUE GROWTH RATES YEAR-OVER-YEAR

	2022	
	As Reported	Adjusted ⁽¹⁾
	Q1	Q1
U.S.	4 %	4 %
International	11 %	16 %
Total revenue	<u>7 %</u>	<u>9 %</u>

	2021									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates ⁽¹⁾				
	Q1	Q2	Q3	Q4	2021 FY	Q1	Q2	Q3	Q4	2021 FY
U.S.	8 %	1 %	3 %	2 %	3 %	8 %	1 %	3 %	2 %	3 %
International	13 %	15 %	16 %	13 %	14 %	8 %	9 %	15 %	16 %	12 %
Total revenue	<u>10 %</u>	<u>7 %</u>	<u>9 %</u>	<u>7 %</u>	<u>8 %</u>	<u>8 %</u>	<u>5 %</u>	<u>8 %</u>	<u>8 %</u>	<u>7 %</u>

	2020									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates ⁽¹⁾				
	Q1	Q2	Q3	Q4	2020 FY	Q1	Q2	Q3	Q4	2020 FY
U.S.	3 %	6 %	6 %	5 %	5 %	3 %	6 %	6 %	5 %	5 %
International	16 %	22 %	20 %	16 %	18 %	19 %	24 %	18 %	13 %	19 %
Total revenue	<u>8 %</u>	<u>13 %</u>	<u>12 %</u>	<u>10 %</u>	<u>11 %</u>	<u>9 %</u>	<u>14 %</u>	<u>11 %</u>	<u>8 %</u>	<u>11 %</u>

(1) See Reconciliation of GAAP to Non-GAAP Financial Measures posted on the Investor Relations section of Akamai's website for a definition of this non-GAAP financial measure